

CASE STUDY

**Business Analyst x4**

**Project Manager x4**

**Solutions Architect x2**

**System Engineer**

INDUSTRY

Government



BUSINESS SITUATION

A local council was seeking approval for a large-scale \$20 million program of work. As part of the overall business case for the works, the council needed to develop a detailed resource plan across multiple streams including Human Resource Information Systems (HRIS), Business Intelligence, Geographic Information Systems, website and IT infrastructure.

The council required the support of external talent to identify resourcing needs and tailor business cases according to their respective streams.



THE SOLUTION WE OFFERED

Robert Half expert recruiters advised that a Business Analyst for each stream would be vital to determining the IT requirements for the program and crafting data-driven recommendations for stakeholders as part of their business case. Meanwhile, a Project Manager for each stream would play a leading role in planning the scope of projects, as well as the methods of execution, monitoring and control.

Recognising the scope of the project and the importance of collaboration, Robert Half conducted a talent search for business analysts and project managers who had relevant skills and experience across each of the streams, but who could also cross boundaries and offer support in other areas.

Within one week, the most suitable candidates were presented to the client. Each were assessed for their ability to understand and problem-solve the specific issues and challenges within their field. All roles were filled within two weeks of engagement.



CLIENT'S RETURN ON INVESTMENT

Each candidate successfully drafted a business case for their individual streams which were all subsequently approved by the council board and other relevant stakeholders.

Over the following two-year period, the business analysts and project managers appointed by Robert Half worked on the delivery of the program of works. Some of the projects successfully implemented include consolidating seven HRIS into two, implementing a new Business Intelligence tool (Power BI), integrating Power BI with a Geographic Information System, overhauling website structures and delivering front end website enhancements. Other major IT infrastructure improvements, such as network upgrades and improving helpdesks, have also been rolled out.

Due to the success of the program implementation, all of our candidates remain with the council undertaking post-delivery work.

We can help you with your most complex talent sourcing needs.  
[Speak with a Consultant](#) today or submit a [job order form](#).